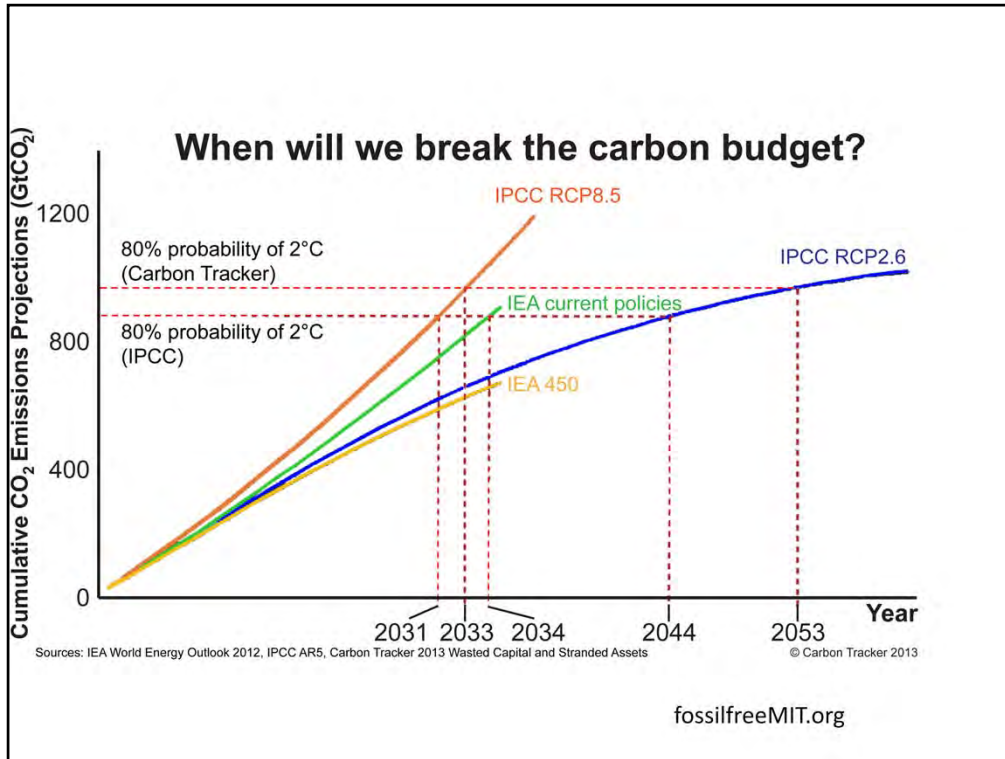


Financial Context: Global



Business-as-usual burning of fossil fuels will raise temperature beyond the treaty-accepted safe limit of 2°C between 2031 to 2053.

Wind and solar investments shine, then fade



IT'S TIME OIL COMPANIES GET BEHIND THE DEVELOPMENT OF RENEWABLE ENERGY.

WE AGREE.

Small text on the left side of the ad includes: 'Chevron is committed to...'

Chevron ad



It's time to think outside the barrel.

Small text on the left side of the ad includes: 'BP is committed to...'

BP ad



Shell Solar

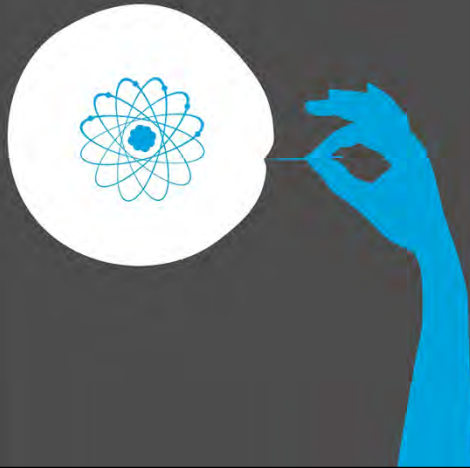
Small text on the left side of the ad includes: 'Shell is committed to...'

Shell ad

We used to think we were all working together to slow this down: conserving energy, doing research, the oil companies were developing renewables

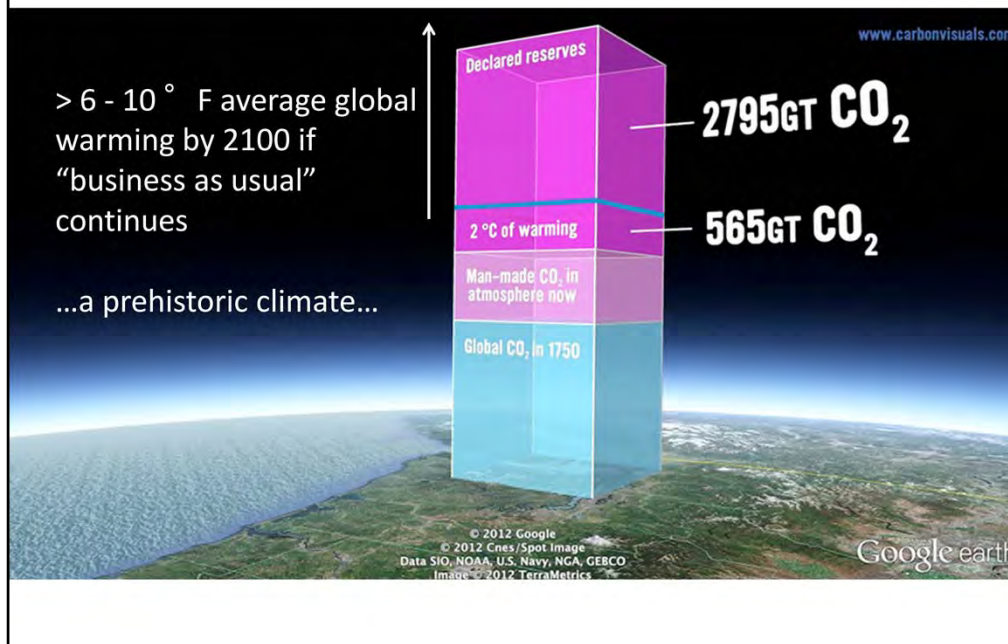


Unburnable Carbon –
Are the world's financial markets
carrying a carbon bubble?



We were awakened when economists found that the stock-market prices of the big coal, oil and gas companies depended in large part, not on current production, but on their underground fossil-fuel reserves, which were counted as financial assets.

Unburnable Carbon

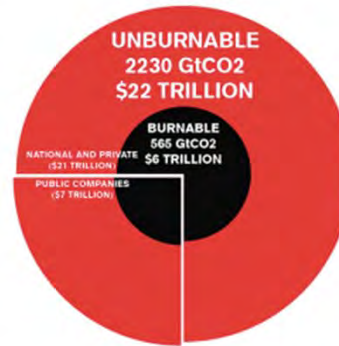


These reserves are 3-5 times the world CO₂ budget. If it's all burned, we will have a prehistoric climate.

The “Carbon Bubble” – Why Fossil Fuels Investments Are Increasingly Risky

There is also increasing uncertainty surrounding the valuation of fossil fuel securities due to a likely carbon bubble. Thus, broader fossil fuel divestment, not only from equities but also from corporate bonds, can actually provide downside risk protection.

PROVEN FOSSIL FUEL RESERVES
2795 GtCO₂
\$28 TRILLION



The \$20 Trillion Carbon Bubble. Credit: ThinkProgress.org.

So the companies holding these reserves are in a financial bind—if government respond to the scientific warnings, their underground assets will be devalued, their market valuation will crash, and investors that haven’t left in time will lose.

Fossil fuel companies are expanding the reserves and selling off renewable investment

- Companies spent **\$647 billion** in 2012 to *expand* these reserves (< \$4.8 billion on renewable energy research and development)

Sep, 2014



They could respond by moving capital into the new renewable technologies, but they're going the other way—expanding reserves to maintain short-term book value and selling off their renewable investments.

Why Good Companies Go Bad

by Donald Sull

Bloomberg
Business



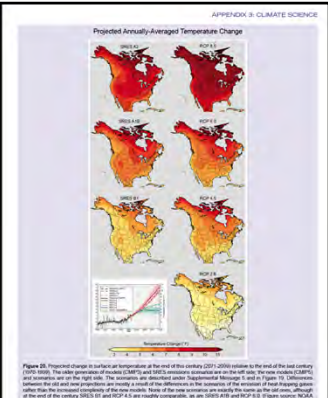
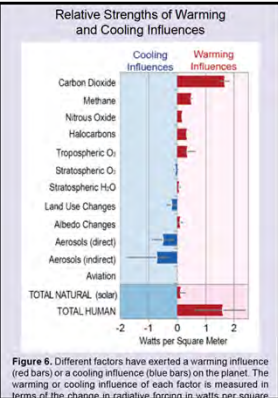
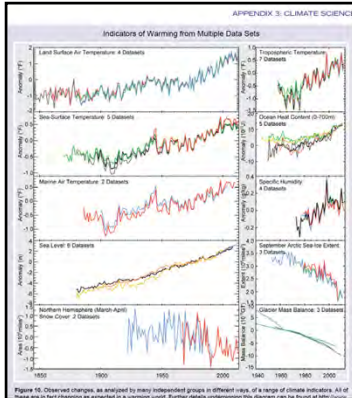
News

Markets

Insights

Rex Tillerson (CEO, ExxonMobil): “My philosophy is to make money. If I can drill and make money, that’s what I want to do.”

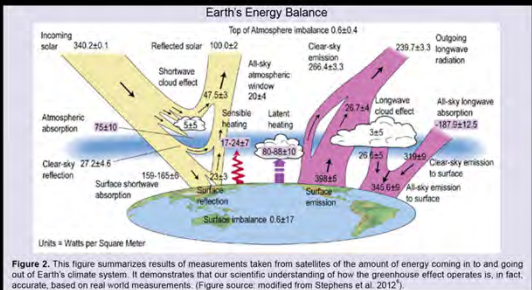
They won't respond until societal pressure gets the government to incorporate human cost into the financial equation.



A person may cause evil to others not only by his actions but by his inaction
 — John Stuart Mill, *On Liberty*

Those who have the privilege to know,
 have the duty to act

-- Albert Einstein



So what are we to do? We've done our best with research and journal articles. Our scientific organizations have published advisory data summaries. But it hasn't dented fossil-fuel company opposition. What has gotten attention is the divestment movement.

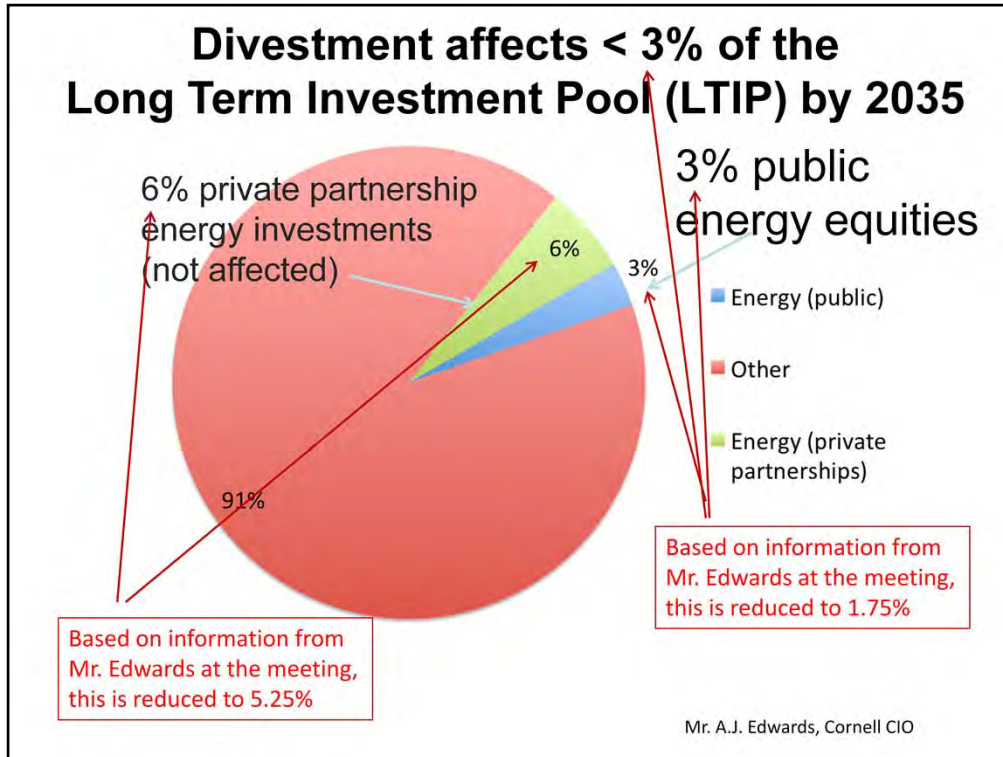
Financial Context: Cornell

The administration claims that divestment will cost too much.

What does analysis of past performance tell us about our public fossil-fuel investments in the long-term investment pool (LTIP)?

Where's the data?

We've have been asking for almost two years for the data, and it hasn't been given. This is a university, and we require *informed* debate, not unsubstantiated pronouncements. This behavior is inappropriate and is reason enough, on its own to pass the resolution. As Marty said, we've already provided you our data; I'll briefly summarize.



The targets of divestment, 100 publically traded oil and gas comprise less than 3% of our investment. [Based on information in Mr. Edwards' talk, which followed this one, this upper limit is reduced to 1.5%]

Divestment will be phased-in over 20 years matching Cornell carbon-neutrality

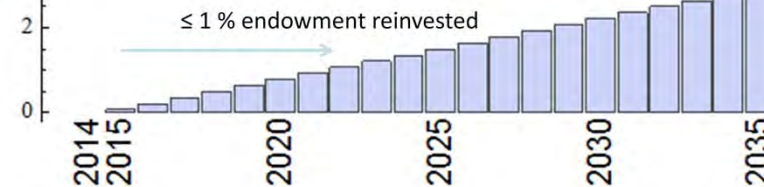
Amount divested/reinvested per year < **\$5.4M/yr**

(= \$6.2 B (LTIP) x 0.0175 (max) * 1/20 year)

% divested

Max fraction of Ithaca annual budget affected by 2020 = **0.0005**
(= 0.12 (from LTIIP) x 0.0175 x 5/20)

Max fraction by 2035 (full divestment) = **0.002**
(= 0.12 (from LTIIP) x 0.0175)



And the resolution calls for phased divestment over 20 years— following our on-the-ground move to carbon neutrality. Put the numbers together, We’re talking about shifting \$5,4M per year. [The number given in the meeting was 9.3%, based on older information. Based on the numbers given by Mr. Edwards in his talk, this has been reduced to \$5.4M and the fractions of the budget affected have been correspondingly reduced.]

The endowment contributes about 12% of the Ithaca campus operating budget, so we are talking about reinvesting amounts that account for tiny fractions of our income stream.

Energy investments have not had outstanding performance over past 10 years

MSCI USA IMI Sector Index Total Returns as of 3/6/2015

MSCI Index	Index Levels		Returns			Compound Annual Returns			
	Last	Day	MTD	QTD	YTD	1 Yr	3 Yr	5 Yr	10 Yr
MSCI USA IMI Energy Index	1,239.999	-1.65%	-2.81%	-3.07%	-3.07%	-11.79%	2.65%	7.02%	6.70%
MSCI USA IMI Materials Index	1,557.658	-1.38%	-2.08%	2.78%	2.78%	4.49%	13.86%	12.17%	8.02%
MSCI USA IMI Industrials Index	1,654.976	-1.28%	-1.74%	0.55%	0.55%	6.09%	18.37%	15.93%	8.37%
MSCI USA IMI Consumer Discretionary Index	2,101.594	-1.21%	-0.86%	4.05%	4.05%	12.25%	22.66%	20.85%	9.85%
MSCI USA IMI Consumer Staples Index	2,202.877	-1.88%	-2.44%	0.46%	0.46%	17.69%	17.28%	15.58%	10.64%
MSCI USA IMI Health Care Index	2,448.645	-1.78%	-0.72%	5.66%	5.66%	22.64%	29.36%	20.71%	11.92%
MSCI USA IMI Financials Index	862.268	-0.91%	-0.70%	-1.39%	-1.39%	9.97%	19.81%	11.91%	1.39%
MSCI USA IMI Information Technology Index	2,029.207	-1.15%	-1.30%	3.13%	3.13%	17.83%	17.23%	15.85%	10.12%
MSCI USA IMI Telecommunication Services 25/50 Index	1,696.043	-1.68%	-2.31%	2.19%	2.19%	10.33%	16.23%	14.62%	8.77%
MSCI USA IMI Utilities Index	1,448.411	-2.88%	-4.04%	-7.75%	-7.75%	11.98%	12.40%	12.58%	8.18%
MSCI USA IMI Real Estate Index	1,333.049	-3.01%	-3.34%	-0.48%	-0.48%	15.77%	13.81%	15.39%	N/A

Energy index 10 yr avg annual return: **6.7%**

Overall US market 10 yr avg annual return: **8.4%**

We're not throwing this fraction away; we're reinvesting it elsewhere in the market—wherever we think it will make the most money. Will this hurt?

Well, energy hasn't done well over the last 10 years. And that's not just due to last year's loss of 12%.

Outperformance of \$100M in public sector energy investments over previous 10 years?

- \$100M/10 years = \$10M/year
- Average LTIP= \$4.8B
- Average investment affected < $0.03 \times \$4.8B = \$145M$
- $\$10M / \$145M = 7\%$ outperformance / year
- Adjust for annual LTIP values and compounding => outperformance = 5.4%
- 8.4% (broad market) + 5.4% = 13.8%
- $13.8\% - 6.7\% \Rightarrow$ *Outperformance* of energy index by 6.9%
- **Twice the return of the public energy index!**

This is puzzling, as it is exactly the same number that Mr. Edwards gave a year ago. It is surprising that last year's very poor performance of the energy sector did not change this number.

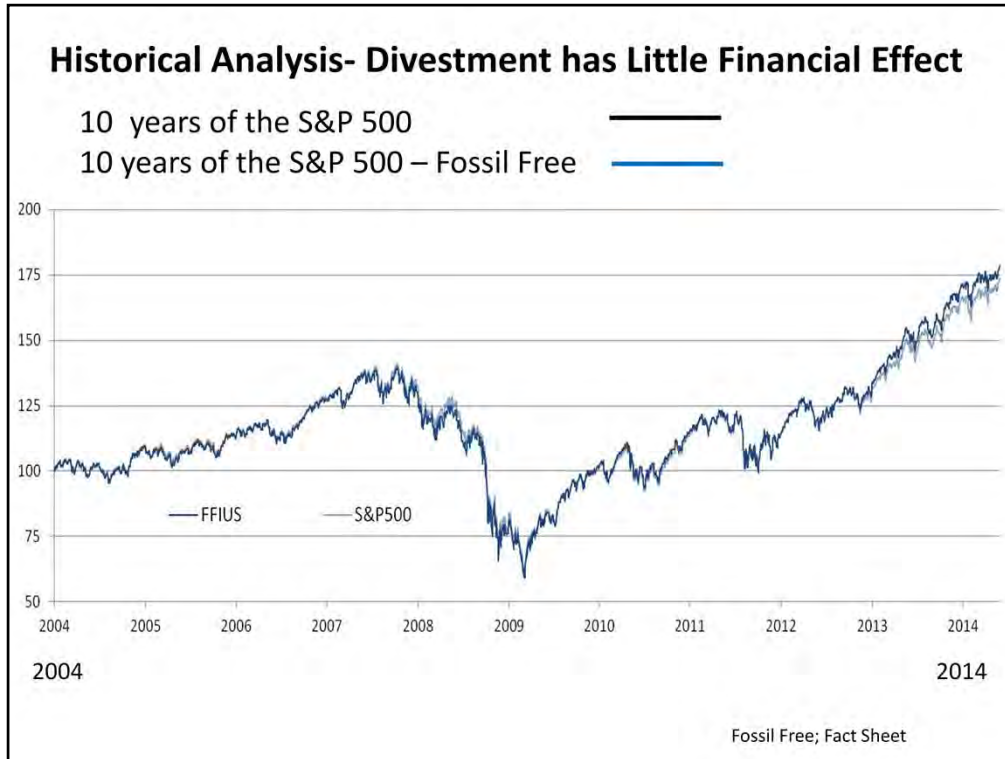
I don't know what the investment office will say today, but what they said last year was that public energy stock outperformance in our portfolio added \$100M over the previous 10 years. That is, \$100M above the unmanaged market index average.

How good would our stock-picking have had to be for that to be true? Let's do a simple calculation without compounding.

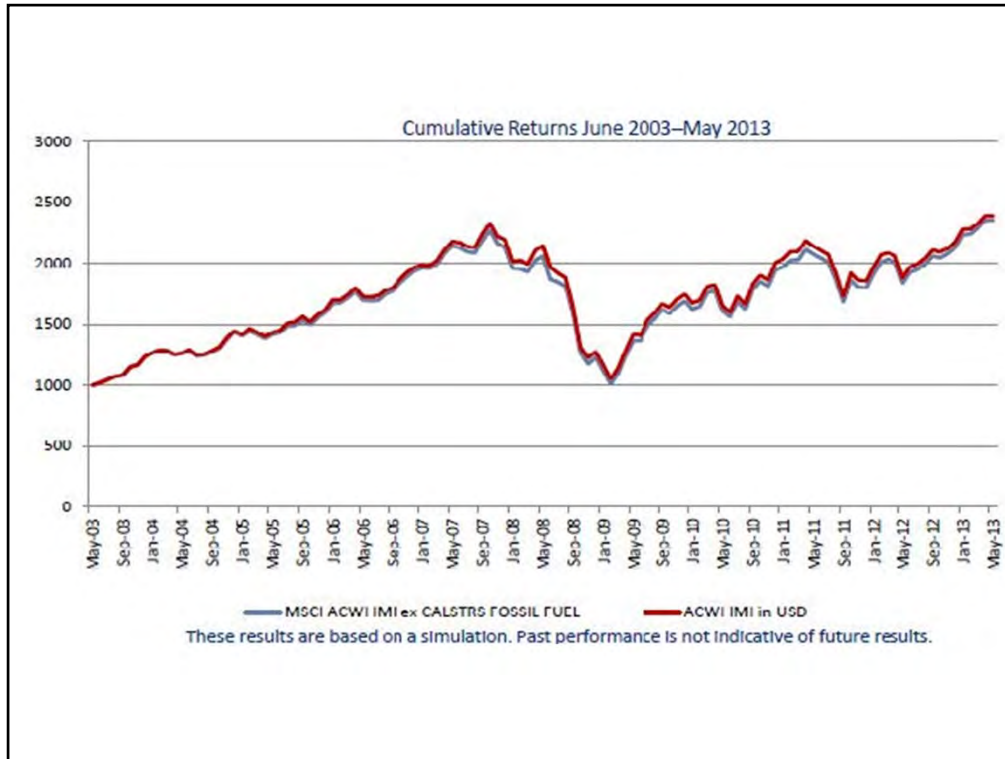
Then adjusting for compounding lowers this a bit to 5.4%

Combining it with the market average indicates that, if the claim is true, we picked energy stocks that gave twice the energy sector performance.

That is some good stock-picking. I'd like to see the data. But if we did that with the energy headwind, imagine what we could have done elsewhere in the market.

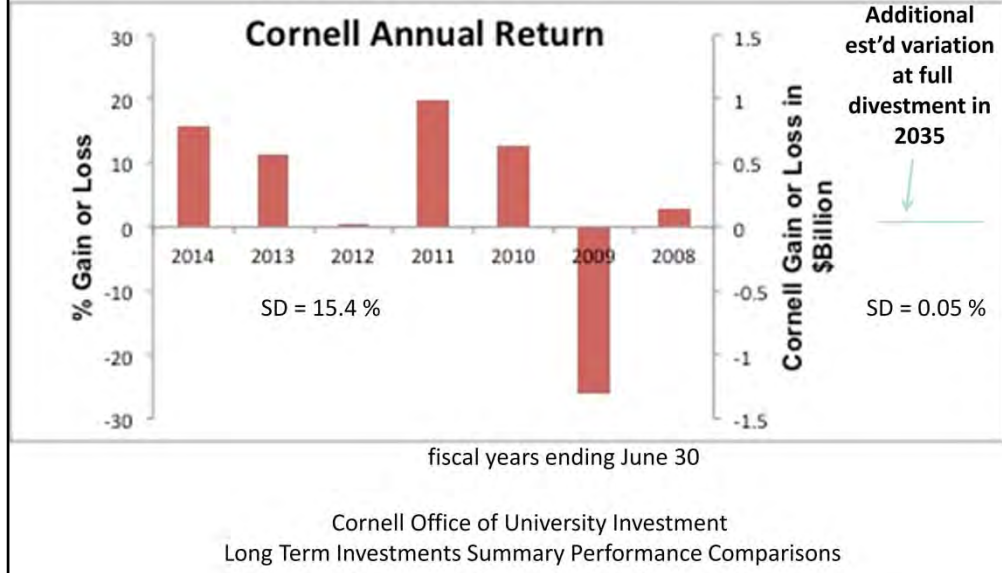


In point of fact, because the amount affected is small, there's hardly been any difference between a divested index and non-divested index. Here's the cumulative return of \$100M invested in the S&P500 with and without fossil fuel companies.



Here's a different one that compares the Morgan Stanley Capital International All Country World Index. Divested and non-divested over 10 years. In the past, the administration has picked on one particular study; not shown here. But there are many studies and I can show you lots of graphs like this. The only one that argues otherwise is a flawed oil industry funded study.

Divestment Will Cause a Tiny Increase in Endowment Income Variation



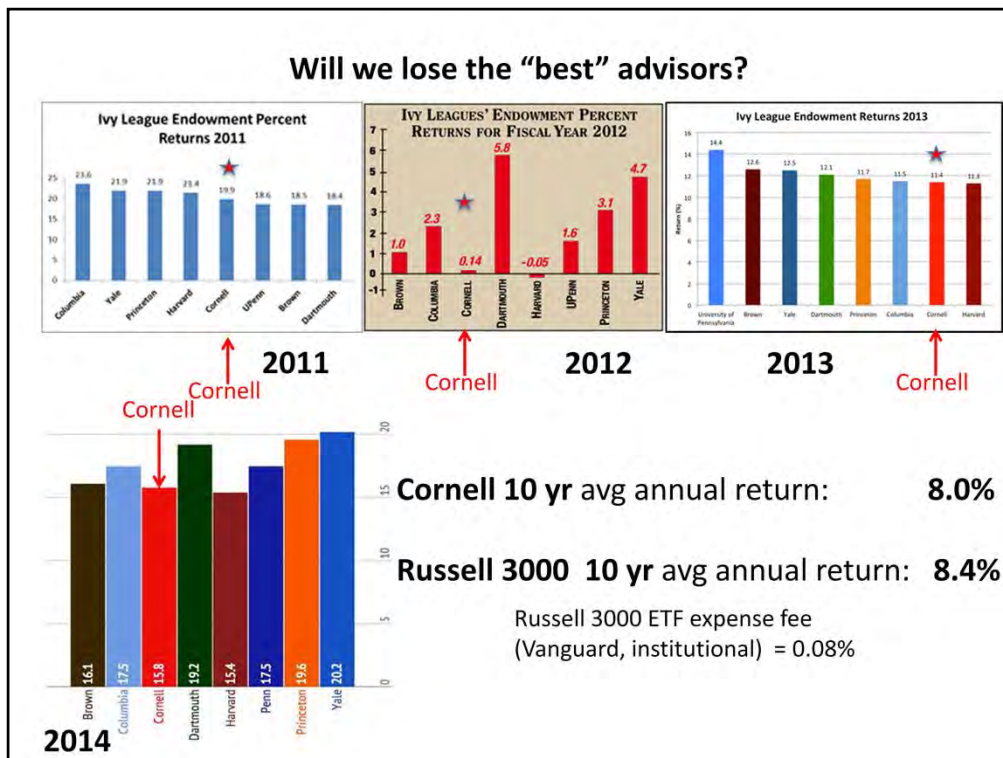
We do lose a bit of diversification by divesting. But this is tiny compared to the variations we have anyway. This is the Cornell annual return for the past 7 years. The standard deviation is about 15%. We calculate that divestment will add about 0.05%.

Is it impractical to divest?

- Divesting ~\$9.3 M/year
(out of \$6.2 B)
- All funds being sold are publically traded
- We've done it before
- Other funds are doing it
- Already exists a competitive market for tailored investment portfolio advisors

But the investment office has claimed that it's impractical to divest because we will lose the best advisors if we ask for any constraints. In spite of the fact that the amounts we will be moving are small, that you can buy and sell these stocks easily, and that we've done this in the past.

Will we lose the “best” advisors?



Are these managers the best? Here's charts from the Cornell Sun showing how our investment returns compare with our Ivy League peers. 2011 wasn't too bad, we were only slightly below median. Since then we have been consistently in next to last place. *** We could have gotten better returns with a simple index fund. Maybe changing advisors isn't a bad idea.

And these advisors probably don't come cheap. We could have gotten the Russell 3000, a very broad market fund for a minimal expense fee of 0.08%. Typical managed fund fees are around 1.5% (That would be \$57 M/year on the 61% of the endowment we have invested in equities; but we haven't been told).

Future looking: The Financial Carbon Bubble

But that's past performance. What about the future? No-one can predict that with any certainty. But we can anticipate structural changes and the stock market reacts rapidly. It will react on the perception that climate change action, is coming, long before we see actual reductions in fossil fuel exploration subsidies or a carbon tax.

**United Kingdom House of Commons Environmental
Audit Committee Report (Feb 26, 2014)**

*Volume 1: Report, together with formal minutes, oral and written
evidence*

“... stock markets are currently over-valuing companies that produce and use carbon (a ‘carbon bubble’ consisting of fossil fuel assets which will have to be left unburned in order to cut emissions to the levels required to limit climate change)...”

“The UK Government and Bank of England must not be complacent about the risks of carbon exposure in the world economy.”--- Committee chair, J. Walley MP

The warnings are coming. Here’s one from the House of Commons audit committee to the Bank of England came a year ago

Bank of England warns of huge financial risk from fossil fuel investments

Mar 3, 2015

Global action on climate change could cause insurers' investments in fossil fuels to take a huge hit, says bank's prudential regulation authority



📷 The deputy head of the Bank of England's prudential regulation authority said: 'investments in fossil fuels and related technologies ... may take a huge hit'. Photograph: Anthony Devlin/PA

Now the Bank of England is sending out its own warnings to investors

SundayReview | OPINION

The Coming Climate Crash

Lessons for Climate Change in the 2008 Recession

By HENRY M. PAULSON Jr. JUNE 21, 2014

“We’ve seen and felt the costs of underestimating the financial bubble. Let’s not ignore the climate bubble.”

Here’s a warning from Henry Paulson, George W. Bush’s Secretary of the Treasury during the 2008 credit crash.

Solar power

Big power out, solar in: UBS urges investors to join renewables revolution

World's largest private bank predicts large-scale power stations will soon make way for electric cars and new solar technologies

John Vidal

Wednesday 27 August
2014 06.40 EDT



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August,
2014



Here's a recent warning from the world's largest private bank.

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Why Big Tech Companies Are Investing In Renewable Energy

INTERNATIONAL BUSINESS TIMES

Feb, 2015

COMPANIES (HTTP://WWW.IBTIMES.COM/COMPANIES) ENERGY (HTTP://WWW.IBTIMES.COM/COMPANIES/ENERGY)

Apple Inc. And Google Inc. Sign Major Renewable Energy Deals As Wind And Solar Energy Costs Plunge

By Maria Gallucci (reporters/maria-gallucci) @mariagallucci (http://www.twitter.com/mariagallucci) m.gallucci@ibtimes.com (mailto:m.gallucci@ibtimes.com) on February 12 2015 3:40 PM EST

73 66 70



Meanwhile the big tech companies that have more capital to invest than the oil companies are moving in

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World | Sun Jan 25, 2015 8:29pm IST Related: SOUTH ASIA

Bangladesh aims to be world's 'first solar nation'

BY PANTHO RAHAMAN

Jan, 2015



The Atlantic

Why Green Jobs Are Booming in Bangladesh

The impoverished nation is going solar in a big way.

TODD WOODY | MAY 12 2014, 3:42 PM ET

And the poorest countries have recognized that dropping prices have made renewables their best economic option for development. The tide is turning, the investing future is changing.